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MOST HIGHLY RECRUITED JOBS



SOFTWARE ENGINEER

A person who applies the principles of software engineering to the design, development, maintenance, testing, and evaluation of the software that make computers or other devices containing software work.



PROJECT MANAGER

Project managers have the responsibility of the planning, procurement and execution of a project, in any undertaking that has a defined scope, defined start and a defined finish; regardless of industry.



ACCOUNT MANAGER

Account managers serve as the interface between the customer service and the sales team in a company. They manage the relationship with the client of the account(s) they are assigned to.



ACCOUNT EXECUTIVE

An account executive involves intimate understanding of a client company's objectives and products, and a professional capability to provide effective advice toward creation of successful promotional activities and strategies.



BUSINESS DEVELOPMENT

Business development entails tasks and processes to develop and implement growth opportunities within and between organizations. It is the creation of long-term value for an organization from customers, markets, and relationships.



SALES MANAGER

Sales management is a business discipline which is focused on the practical application of sales techniques and the management of a firm's sales operations. The role also typically involves talent development.



BUSINESS ANALYST

Someone who analyzes an organization or business domain (real or hypothetical) and documents its business or processes or systems, assessing the business model or its integration with technology.



EXECUTIVE ASSISTANT

Executive assistants work for a company officer or executive (at both private and public institutions), and possess the authority to make crucial decisions affecting the direction of such organizations.



PRODUCT MANAGER

The product manager investigates, selects & drives the development of products for an organization. He/She considers numerous factors such as intended demographic, the products offered by the competition & how well the product fits with the company's business model.



MARKETING MANAGER

Marketing management is the process of developing strategies and planning for product or services, advertising, promotions, sales to reach desired customer segment.